



**Recognizing, Inspiring,
Facilitating and Teaching
Legacy Stewardship.**



2018

• **Annual Report**

Each one must give as he has decided in his heart, not reluctantly or under compulsion, for God loves a cheerful giver. *2 Corinthians 9:7*

Dear Friends,

With our ever strengthening relationship with our sponsoring agencies and other elca ministries, the Foundation continues to carry out its mission:

In this mission we help to bridge the asset rift between generations of the church, to insure that Christ's ministry continues. As the sun sets on one generation and rises on the next, our stewardship of God's gifts through that transition will make a difference in the lives of those to come.

"LFSW works to Recognize, Inspire, Facilitate, and Teach Legacy Stewardship."

2018 was another good year. We developed new legacy gifts of over \$13.4 million (up over 22% over 2017). We paid out over \$934,000 (up 18% over 2017) in endowment income and outright gifts to our Sponsors. We also distributed income or outright gifts to elca churches in Texas for \$285,000, elca seminaries for \$177,492 and other lutheran organizations for \$76,739.

In 2019 we will continue across the synod areas working with congregations on educating and facilitating legacy gifts. We will meet with individuals and educate and facilitate their legacy gift that can help their congregation, and our sponsors, and other ministries near and dear to them. They will leave a LEGACY that will benefit all.

Thanks to our strong Sponsors, Board of Trustees and Staff, 2019 should be an exciting year as we continue to grow and spread our ministry.



Blessings,

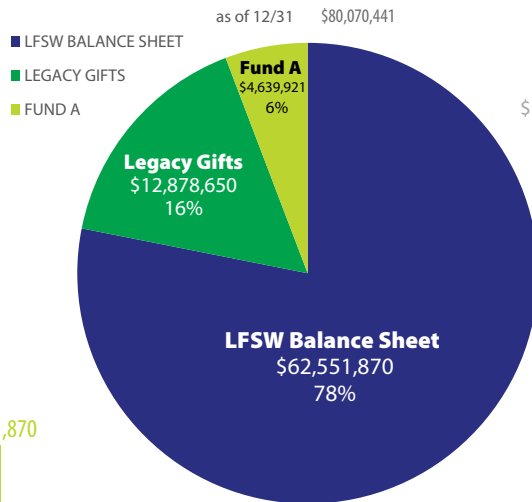
A handwritten signature in black ink, appearing to read 'Mark S. Armstrong'.

Mark S. Armstrong
Executive Director

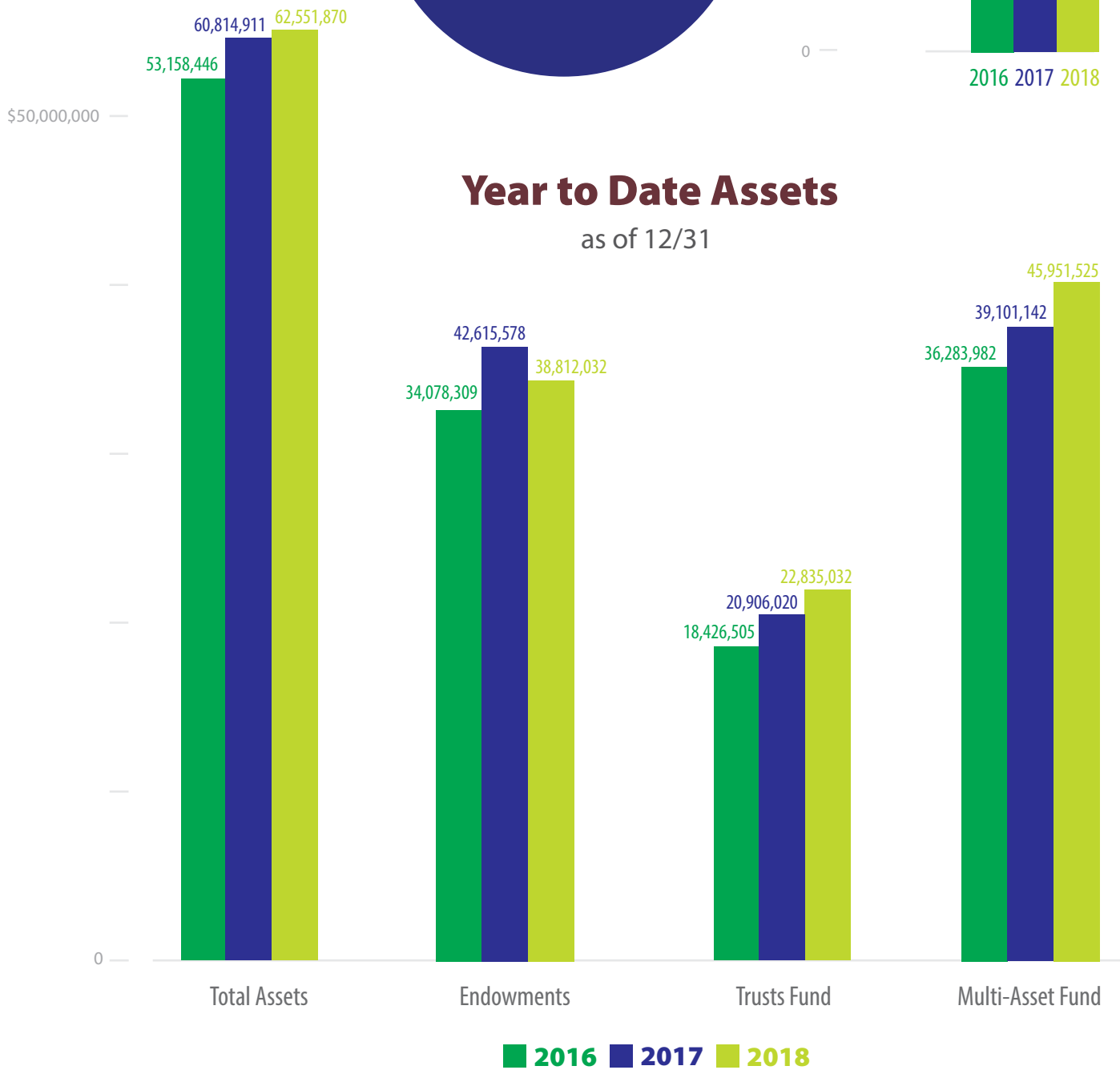
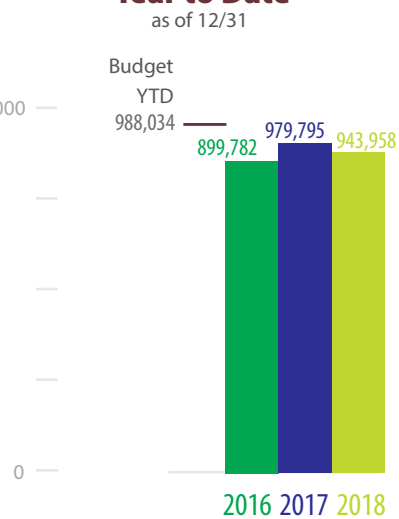


FINANCIAL DASHBOARD

Lutheran Foundation Of The Southwest Total Assets And Related Assets



LFSW Income vs. Budget Year to Date





Distributions to Sponsors for 2018

• Outright Distributions	\$156,986
• Endowment Income	\$777,902
Total Distributions 2018	\$934,888

Sponsors	Endowment 2017	Endowment 2018	Since 1994 Total Income
Cross Trails	\$ 61,564	\$ 76,902	\$ 1,242,987
Briarwood	31,084	31,678	430,083
Lutherhill	21,145	21,415	360,989
Upbring	110,410	111,232	2,339,143
Lutheran Sunset Ministries	150,860	152,251	2,792,931
TLU	172,275	170,657	2,100,628
SWT Synod	107,834	109,907	1,585,386
NT-NL Synod	39,944	39,674	934,425
TX-LA Gulf Coast Synod	36,269	35,965	909,431
ELCA Foundation	27,924	28,221	175,605
Totals Sponsors	\$759,309	\$777,902	\$12,871,608

Sponsors	Outright 2017	Outright 2018
Cross Trails	\$ 4,476	\$ 7,404
Briarwood	-	-
Lutherhill	-	64,374
Upbring	6,646	6,296
Lutheran Sunset Ministries	4,476	6,296
TLU	-	58,280
SWT Synod	5,174	4,245
NT-NL Synod	5,174	4,245
TX-LA Gulf Coast Synod	5,174	5,245
ELCA Foundation	-	600
Totals Sponsors	\$31,120	\$156,986

It is our continued commitment that the ministry we do on your behalf will be efficient, compassionate, and responsive to those who depend on us. We ask your prayers for our work, and that together Christ may bless our efforts to serve in His Name.

Belinda Schmidt | *Chair of the Board of Trustees*

Mark S. Armstrong | *Executive Director*



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Austin, TX 78701

Round Rock: 411 West Main Street, Suite 300
Round Rock, TX 78664

INDEPENDENT AUDITORS' REPORT

To the Board of Trustees of
Lutheran Foundation of the Southwest:

We have audited the accompanying financial statements of Lutheran Foundation of the Southwest (the "Foundation") (a nonprofit organization), which comprise the statements of financial position as of December 31, 2017 and 2016, and the related statements of activities and cash flows for the years then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Foundation as of December 31, 2017 and 2016, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Maxwell Locke & Ritter LLP

Austin, Texas
June 15, 2018

Associated Company
ML&R WEALTH MANAGEMENT LLC
"A Registered Investment Advisor"
This firm is not a CPA firm

Endowments Established through LFSW Providing Income Flow to Sponsors

CROSS TRAILS MINISTRY

John & Norma Barr Endowment
Ellis L. & Elsa B. Garlin Endowment
Clarence & Julia Albers Endowment #2
Hein Designated Endowment
TX-LA Synod #1
Lela K. Ebert Endowment
Anne Dolores Johnson Endowment
Leif Johnson Common Fund
Lee & Mary Eloise Bollmeyer Endowment #1 & 2
Dora B. Klaus Endowment
Alfred L. & Elizabeth R. Pfennig Endowment
H.C. "Doc" & Genevieve Hoisington Endowment
Hilmar A. & Pearl Glenewinkel Lange Endowment
Lydia Ann Eckhardt Endowment
Edwin Pietsch Endowment #2 & #4
Rev. James E. Bennett Scholarships
Elizabeth Rogers Endowment
Abiding Savior of Corpus Christi Endowment
LaNell Ressmann Endowment
Arthur K. & E. Maxine Leatherwood Endowment
Nelda Gunn Vorwerk Endowment #2
Hilmar & Pearl Lange Endowments #3
C.O. & Rosina Baldwin Endowment
Shirley J. Olson Endowment
Jack W. and Oleis Heineke Arlitt Endowment
Henry and Frances Schulte Endowment Fund
Carl and Emely Sundbeck Endowment Fund
Zack and Carolyn Swenson Legacy Fund

BRIARWOOD MINISTRIES

Anne Dolores Johnson Endowment
SWT Synod #1
Dora B. Klaus Endowment
Leif Johnson Common Fund
Clarence & Julia Albers Endowment #2
Alfred L. & Elizabeth R. Pfennig Endowment
Edwin Pietsch Fund #4
Cleopatra Woods Endowment
John & Norma Barr Endowment
Ellis L. & Elsa B. Garlin Endowment
Oak Cliff Lutheran Church of Dallas Endwmt #2
Lloyd & Susie Loven Endowment
Kevin S. and Billye Jean Kanouse Endowment Fund
Ronald and Rebecca Brakke Endowment Fund

LUTHERHILL MINISTRIES

Anne Dolores Johnson Endowment
SWT Synod #1
Dora B. Klaus Endowment
Leif Johnson Common Fund
Clarence & Julia Albers Endowment
Alfred L. & Elizabeth R. Pfennig Endowment
Edwin Pietsch Fund #4
Rev. John & Joan Hunsicker Endowment #2
John & Norma Barr Endowment
Ellis L. & Elsa B. Garlin Endowment
Hilmar & Pearl Glenewinkel Lange Endowment #3
William & Rose Hunger Endowment
Carl and Lois Mae Stern Endowment
Erwin & Allyne Derrick Endowment Fund
Ronald and Rebecca Skalland Brakke Endowment
Denise Shiver-Blackmore and Stephen Blackmore
Endowment for Lutherhill Ministries
Clarence W. and Helen R. Oestreich Endowment

LUTHERAN SUNSET MINISTRIES (CLSH)

John & Norma Barr Endowment
Anne K. Ardis Endowment
Swenson Family Endowment
Fred M. Jenson Endowment
Arno F Pfeiffer & Alice Mae Pfeiffer Endowment
Hein Designated Endowment
Anne Dolores Johnson Endowment
Lutheran General Hospital #4
Leif Johnson Common Fund

Ellis L. & Elsa B. Garlin Endowment
Graves Endowment
Alfred L. & Elizabeth R. Pfennig Endowment
Ben Brandt Endowment
LGH #3 – Goedicke Endowment
Lutheran General Hospital #2
Lutheran General Hospital – AR
H.C. "Doc" & Genevieve Hoisington Endowment
Lee & Mary Eloise Bollmeyer Endowment #1
Marjorie Tidwell Muratet Endowment
John C. & Erma Harden Johnson Endowment
Elmer & Nellie Luckenbach Endowment
McDowell Endowment
Daniel & Emma Leubner Milo Endowment Fund
By Margarete Collins
Jay & Carrie Wilson Endowments #1, #2, & #3
Joseph & Ruth Griffith Endowment
Cleopatra Woods Endowment
Lloyd & Susie Loven Endowment
Lee & Mary Eloise Bollmeyer Endowment #2
Oak Cliff Lutheran Church of Dallas Endwmt #2
Ben and Voletta Trotter Endowment
Cleo Jeanette Ellingson Endowment Fund

UPBRING

Alfred L. & Elizabeth R. Pfennig End. #1 & #2
John & Norma Barr Endowment
Lee & Mary Eloise Bollmeyer End. #1 & #2
Hulda E. Winkler Endowment
Esther L. Mueller Memorial Endowment
Mr. & Mrs. Leif Johnson Endowment
LSSS Chaplaincy Endowment
Albert Kirschmer Endowment
Ellis L. & Elsa B. Garlin Endowment
H.C. "Doc" & Genevieve Hoisington Endowment
Lutheran General Hospital #2
Lutheran General Hospital – AR
Hein Designated Endowment
Anne Dolores Johnson Endowment
Lutheran General Hospital #4
Leif Johnson Common Fund
Graves Endowment
LGH #3 Goedicke Endowment
Charles & Elizabeth Ager Endowment
Edwin Pietsch Endowment Fund #3
Rev. John & Joan Hunsicker Endowment #2
Lee A. Krause, Jr., Endowment
Abiding Savior of Corpus Christi Endowment
Abram and Amanda Hunsicker Endowment
Lloyd & Susie Loven Endowment
Hilmar & Pearl Lange Endowments #1 & #3
C.O. & Rosina Baldwin Endowment
Delton & Marie Markwardt Endowment
Conrad & Gussie Arledge Endowment
Theodore & Florence Warner Huey Endowment
Fred & Marjorie Adix Endowment #2
Archie and Esther Hays Endowment

SWT SYNOD

Theodore & Florence Warner Huey Endowment
John & Norma Barr Endowment
Bishop Martin L. Yonts Fund
Anne Bennette Saenger Endowment
Anne Dolores Johnson Endowment
Leif Johnson Common Fund
Lee & Mary Eloise Bollmeyer Endmts #1 & #2
TX-LA Synod #1
Weimar and Paula Hein Endowment
Lydia A. Eckhardt Endowment
Edwin Pietsch Endowments #2, #3, & #4
Fred W. Kern Endowment
Elizabeth Rogers Endowment
Abiding Savior of Corpus Christi Endowment
Arthur K. & E. Maxine Leatherwood Endowment
SWT Synod Evangelical Mission Endowment
Hilmar & Pearl Lange Endowments #1 & #2
William A. & Mary V. Poovey Good Samaritan Fund

Tiemann Endowment Fund
for Leadership Development
Arthur Olson & Estelle Rolf/Prince of Peace of
S. Austin Seminary Scholarship Endowment
Prince of Peace Endowment Fund
Rev. Donald and Marilyn Taylor Endowment Fund

TX-LA GULF COAST SYNOD

Bishop Martin L. Yonts Fund
TX-LA Synod #1
Anne Dolores Johnson Endowment
Leif Johnson Common Fund
Lee & Mary Eloise Bollmeyer Endowment
Weimar and Paula Hein Endowment
John & Norma Barr Endowment
Fred W. Kern Endowment
Edwin Pietsch Endowment #3
Rev. John & Joan Hunsicker Endowment #2
Richard A. Petroff Endowment
Abram and Amanda Hunsicker Endowment
Claron & Matthew Clark Endowment
Lee & Mary Eloise Bollmeyer Endowment #2
Archie A. and Esther H. Hays Endowment Fund
Clarence W. and Helen R. Oestreich Endowment

NT-NL SYNOD

Lloyd & Susie Loven Endowment
John & Norma Barr Endowment
Bishop Martin L. Yonts Fund
Anne Dolores Johnson Endowment
TX-LA Synod #1
Leif Johnson Common Fund
Lee & Mary Eloise Bollmeyer Endments #1 & #2
Edwin Pietsch Fund #3
Weimar and Paula Hein Endowment
Fred W. Kern Endowment
Ronald and Rebecca Brakke Endowment Fund

TEXAS LUTHERAN UNIVERSITY

Fred & Marjorie Adix Endowment #1
Oak Cliff Lutheran Church of Dallas Endowment
Theodore & Florence Warner Huey Endowment
John & Norma Barr Endowment
Esther L. Mueller Memorial Endowment
Swensen Family Endowment
Alvin & Ruth Bohls Endowment
Hein Designated Endowment
Anne Dolores Johnson Endowment
Leif Johnson Common Fund
Lee & Mary Eloise Bollmeyer Endwments #1 & #2
Marjorie Tidwell Muratet Endowment
Ellis L. & Elsa B. Garlin Endowment
Alfred & Elizabeth R. Pfennig Endments #1 & #2
Edwin W. Pietsch Endowments #2, #3, & #4
Vernita & Alvin Schulze Endowment
Rev. John & Joan Hunsicker Endowment #2
Clarence & Julia Albers Endowment
Arthur K. & E. Maxine Leatherwood Endowment
Rudolph & Natalie Berger Theuman Scholarship F.
Hunsicker Family Scholarship Fund
Lloyd & Susie Loven Endowment
Ruth & Luther Sappenfield Endowment
Hilmar & Pearl Lange Endowments #1 & #3
Clarence W. and Helen R. Oestreich Endowment
Chollett Family Endowment
Delton J. and Marie B. Markwardt Endowment
John and Arlene Corner Teacher Education
Endowment Fund
Erwin and Allyne Derrick Endowment
Louis and Anita LaRose Endowment

ELCA FOUNDATION

Charles and Elizabeth Ager Endowment
Lloyd R. and Susie L. Loven Endowment Fund
LaNell Ressmann Endowment Fund
Theodore R. & Florence W. Huey Endowment Fund
Alfred L. and Elizabeth R. Pfennig Endowment #2
Arthur and Maxine Leatherwood Endowment

OTHER ENDOWMENT RECIPIENTS

St. John Lutheran Church, Boerne, TX
Umlauf Sculpture Garden, Austin, TX
Goodall-Witcher Foundation, Clifton, TX
Grace Lutheran Church, Fort. Worth, TX
St. Matthew Lutheran Church, Waco, TX
St. Paul Lutheran Church, Taylor, TX
Baptist Health Foundation of San Antonio, TX
Christ Lutheran Church, San Antonio, TX
Trinity Lutheran Seminary, Columbus, OH
Capital University, Columbus, OH
Concordia College, Morehead, MN
Texas State University, San Marcos, TX
University of Mary Hardin Baylor, Temple, TX
Evangelical Lutheran Church in America
Salem Lutheran Church, Welcome, TX
Mission Investment Fund of the ELCA
ELCA World Hunger
Trinity Lutheran Church, Clifton, TX
Zion Evangelical Lutheran Church, McGregor, TX
Holy Cross Ev. Lutheran Church, Yoakum, TX
Lutheran School of Theology at Chicago, IL
Four Mile Lutheran Church, Mabank, TX
Our Saviour Lutheran Church, Clifton, TX
Lutheran Seminary Program in the SW, Austin, TX
Our Saviour Lutheran Church, Sioux Falls, SD
Holden Village, Chelan, WA
United Ev. Lutheran Church, Swiss Alp, TX
Texas Scottish Rite Hospital, Dallas, TX
Coastal Bend Conference of SWT Synod
Grace Lutheran Church, San Antonio, TX
Friedens United Church of Christ, Geronimo, TX
Christian Assistance Ministry, San Antonio, TX
World Wildlife Fund, Washington, DC
Christ the Servant Lutheran Church, Houston, TX
United Ev. LC Cemetery, Swiss Alp, TX
Habitat for Humanity, Dallas, TX
Luther College, Decorah, IA
Tuff Memorial Home, Hills, MN
Bethlehem Lutheran Church, Hills, MN
Eagle Lake Food Pantry, Eagle Lake, TX
Wartburg Seminary Library, Dubuque, IA
First Baptist Church, Taylor, TX
Texas Seminarian Scholarships
Flower Hospital, Sylvania, OH
St. Paul Lutheran Church, La Grange, TX
Mosaic of Dallas, TX
St. Olaf Lutheran Church, Cranfills Gap, TX
Alvin Lutheran Church, Alvin, TX
Gethsemane Lutheran Church Endowment
St. John Lutheran Church, Bellville, TX
Delton & Marie Markwardt Endowment
Immanuel Lutheran Church - Weideville, TX
Welcome Lutheran Church, Brenham, TX
Lutheran World Relief, Baltimore, MD
Concordia Seminary, St. Louis, MO
The Lutheran Hour
Martin Luther Church, Giddings, TX
Brenham Mission Society
St. Paul Lutheran Church, Bulverde, TX
Hutto Lutheran Church, Hutto, TX
St. Paul Lutheran Church, Burton, TX
Trinity Lutheran Church, LaMarque, TX
St. John Lutheran Church, San Antonio, TX
Faith Lutheran, Beeville, TX
Martin Luther Lutheran Church, Carmine, TX
Malone University, Canton, OH
Lutheran Seminary of the SW
Alzheimer's Association, Chicago, IL
Leukemia and Lymphoma Society
Boy Scouts of America, Austin, TX
St. Martin Lutheran Church, Austin, TX
Memorial Drive Lutheran Church, Houston, TX
North American Lutheran Church
Bethlehem Lutheran Church, Round Top, TX
Feed My Starving Children, Coon Rapids, MN
Cal Farley's Boys Ranch, Amarillo, TX
Abiding Presence Lutheran Church, San Antonio, TX
Faith Lutheran Church, Dickinson, TX

Board of Trustees

Executive Committee:

Belinda Schmidt	<i>Chair, At-Large</i>
Pam Vetter	<i>Vice Chair, At-Large</i>
Ronald Brakke	<i>Treasurer, At-Large Secretary,</i>
Deanna Christensen	<i>Cross Trails Ministry</i>

Board Members:

Rev. Lawrence Bade	<i>TX-LA Gulf Coast Synod</i>
Lenora Doerfler	<i>Upbring</i>
Harold Mathis	<i>Texas Lutheran University</i>
Annette Shoemaker	<i>ELCA Foundation</i>
Martha Rinn	<i>SWT Synod</i>
David Pederson	<i>NTNL Synod</i>
Michael Hecker	<i>Lutheran Sunset Ministries</i>

Advisory Board Members:

Bishop Ray Tiemann	<i>SWT Synod</i>
Bishop Mike Rinehart	<i>TX-LA GC Synod</i>
Bishop Erik Gronberg	<i>NT-NL Synod</i>
Dr. Kurt Senske	<i>PhD, Upbring</i>
Dr. Stuart Dorsey	<i>TLU President</i>
Rodney Rueter	<i>Lutheran Sunset Ministries</i>
Deanna Christensen	<i>Cross Trails Ministry</i>

LFSW Team

Mark S. Armstrong	<i>Executive Director</i>
Daniel Cazac, CFP®	<i>Director of Planned Giving/ NT-NL Synod</i>
Deacon John Dellis	<i>Gift Planner: SWT Synod</i>
Dr. Lizbeth Johnson	<i>Gift Planner: TX-LA GC Synod</i>
Leann Smith	<i>Trust Accountant</i>
Aisha Franklin	<i>Trust Administrator</i>

Sponsoring Organizations

Lutheran Sunset Ministries	<i>Clifton, Texas</i>
Texas Lutheran University	<i>Seguin, Texas</i>
Cross Trails Ministries	<i>Kerrville, Texas</i>
Upbring	<i>Austin, Texas</i>
Northern Texas-Northern Louisiana Synod of the ELCA	<i>Argyle, Texas</i>
Texas-Louisiana Gulf Coast Synod of the ELCA	<i>Houston, Texas</i>
Southwestern Texas Synod of the ELCA	<i>Seguin, Texas</i>
ELCA Foundation	<i>Chicago, Illinois</i>

Independent Auditors

Maxwell Locke & Ritter
401 Congress Av, Ste. 1100, Austin, TX 78701

Legal Counsel

Walter C. Guebert PC
5900 Balcones Drive, Austin, TX 78731

Corporate Offices

103 12th Street, Suite 201, Pflugerville, TX 78660



Lutheran Foundation of the Southwest

To find out more information about how you can achieve your stewardship goals, please contact the Lutheran Foundation of the Southwest for a no-obligation, no-pressure visit.

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Pflugerville, TX 78660

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